COURSE NUMBER: MGT 7400

COURSE TITLE: Analysis of Decision Making

I. LEARNING OUTCOMES AND GOALS:
   Each student will:

1. Learn how modern methods have been developed in order to attack complex decisions for the private and public sectors.

2. Develop an appreciation of the breadth of activities and applications of decision strategy theory and practices.

3. Develop an understanding of when the various methods can be applied with emphasis on problem structure. Know when more information is needed and know how to assess the value of attaining more and better information.

4. Demonstrate an ability to apply basic concepts and principles to a broad range of particular domains, including general business, engineering design, finance, and non-profit activities.

5. Develop and demonstrate communications and leadership skills, especially in the area of group decision making, so that key learning’s can be practiced and reinforced.

6. Become familiar with the current literature and with current directions in research and practice for decision sciences--including work being done in universities, for-profit and not-for-profit organizations, state and federal governments, and the armed forces.

GOAL A:
Learn how modern methods have been developed in order to attack complex decisions for the private and public sectors.

Learning Outcomes: The student will:
A-1 gain insight into the decision making process.
A-2 understand the various decision making strategies that may be employed

GOAL B:
Develop an appreciation of the breadth of activities and applications of decision strategy theory and practices.

Learning Outcomes: The student will:
B-1 list the factors impacting the decision making process
B-2 identify stakeholders and their responsibilities in the decision making process
GOAL C:
Develop an understanding of when the various methods can be applied with emphasis on problem structure. Know when more information is needed and know how to assess the value of attaining more and better information.

Learning Outcomes: The student will:
C-1 evaluate strategies and tools for proper selection
C-2 compare and contrast, a variety analysis approaches used for solving business problems

GOAL D:
Demonstrate an ability to apply basic concepts and principles to a broad range of particular domains, including general business, engineering design, finance, and non-profit activities.

Learning Outcomes: The student will:
D-1 review and evaluate the decision making process for an existing business problem
D-2 comprehend and develop a proposal on how to address an existing business problem

GOAL E:
Develop and demonstrate communications and leadership skills, especially in the area of group decision making, so that key learning can be practiced and reinforced.

Learning Outcomes: The student will:
E-1 determine the genesis of the decision-making process and identify alternative solutions
E-2 identify personal beliefs and how they would impact decisions regarding
E-3 comprehend leadership styles affecting decision-making.