IDEA Objectives:  E=4, 5  
I=3, 8

WILMINGTON UNIVERSITY  
COLLEGE OF BUSINESS  
BASIC COURSE INFORMATION

COURSE TITLE:  Labor Relations and Collective Bargaining Procedures
COURSE NUMBER:  MGT 7501

I. COURSE OBJECTIVES:

Each student will:

1. Understand and gain an appreciation for the historical perspective of the labor movement and labor relations.

2. Analyze and understand trends and conditions in labor-management relations nationally and internationally, and how they impact on the U.S. economy.

3. Acquire an understanding of a comprehensive and systematic approach to the negotiation process, administration of contracts, the impact of local unions, and the legal environment associated with these processes.

4. Understand the theoretical and pragmatic aspects of modern determination.

5. Gain the ability to understand and relate the components of labor relations and collective bargaining to the current labor market and public policy.

6. Develop an understanding of the interaction of management and labor in the bargaining process.

7. Comprehend the government's role in regulation of the labor market.

8. Demonstrate the ability to assimilate and communicate knowledge, ideas and innovations concerning labor relations and collective bargaining through written and oral presentations.